

FEDERAL & COMMERCIAL PROPOSAL SUPPORT

From Opportunity to Award

A full-service, Shipley-based proposal capability — capture, writing, review, and pricing - built to raise your win rate without adding headcount.

PROPOSAL SERVICES PARTNER

Federal & Commercial Proposal Support

Capture · Writing · Reviews · Pricing · Submission



Whether you're pursuing your first federal award or managing a full pipeline across multiple agencies, Fedmire plugs directly into your pursuits as a dedicated proposal capability - so your leadership and SMEs stay focused on solutioning while we own the writing, compliance, and submission discipline.

30+GOVERNMENT
CONTRACTORS
CURRENTLY SUPPORTED**29%+**

PROPOSAL WIN RATE

60-80%MORE COST-EFFICIENT
THAN IN-HOUSE HIRING**8-Step**SHIPLEY-BASED
PROPOSAL PROCESS**Who We Support****01****Federal Government Contractors**

Civilian and defense agencies — we know the landscape.

02**Commercial Market Bidders**

Private sector RFPs handled with the same rigor.

03**Prime Contractors & Teaming Partners**

Full support whether you lead or partner on a bid.

04**New to Government Contracting**

We guide first-timers through every step of the process.

What Sets Us Apart**Capture-to-Proposal Continuity**

Opportunity shaping and win themes well before RFP release.

In-House SME & Solutioning Support

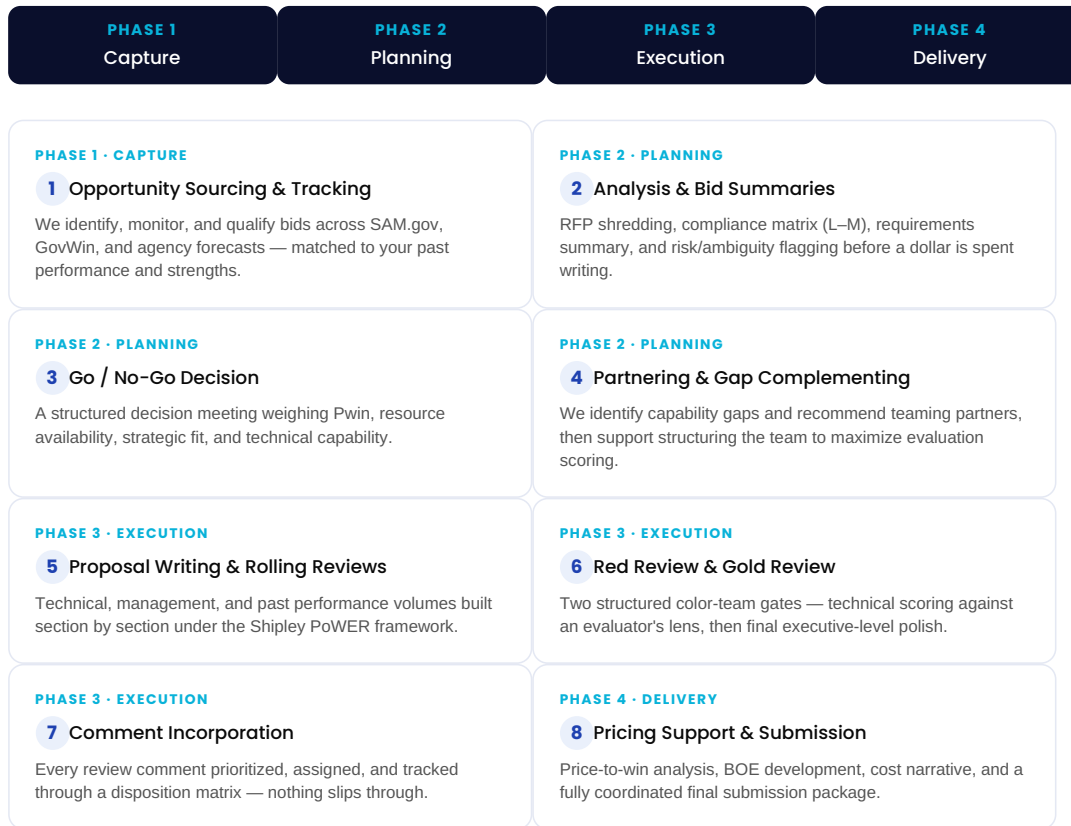
Solution architects strengthen every technical narrative.

Dedicated, Trained Proposal Talent

Writers trained in federal compliance, embedded on your account.

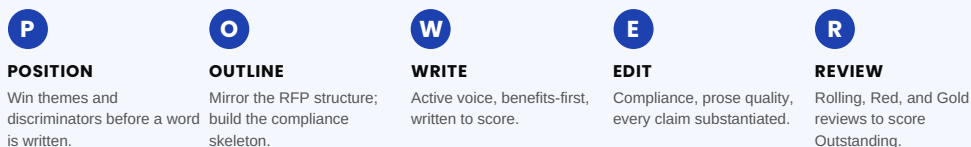
Our 8-Step Proposal Process

A structured, proven process across four phases — from sourcing the opportunity to final submission — designed to maximize win probability at every stage.



Our Writing Methodology — Shipley PoWER

Every proposal we write follows the industry-leading Shipley framework — not a template, a discipline.



Why Contractors Choose Fedmire

- 01 Built for Multi-Domain Pursuits**
Whether you're bidding across IT, professional services, construction, or R&D, overlapping RFPs are common. Our writers work alongside your SMEs to translate real technical depth into evaluator-focused language across every service line.
- 02 Compliance Discipline, Every Submission**
Whatever certifications and past performance you bring to the table, our compliance matrix and RFP-shredding process ensure every submission fully leverages your positioning against every "shall," "must," and "will."
- 03 Capacity Without the Overhead**
Dedicated, Shipley-trained proposal writers at 60–80% of the cost of a fully loaded US-based hire — so you can pursue more opportunities in parallel without adding permanent headcount.
- 04 A Track Record That Converts**
We currently support 30+ government contractors with a win rate above 29%, functioning as a standing extension of their proposal function — not a one-time vendor.

Federal & Commercial

Capture Through
SubmissionShipley-Based
Methodology

Any Agency, Any Volume

LET'S TALK

Ready to turn your pipeline into more awards?

We'd welcome the chance to walk through your current and upcoming pursuits and show exactly where Fedmire's proposal capability fits — whether that's a single upcoming RFP or a standing monthly partnership.

Contact us:

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